# Welcome!

• My objective is to provide something of value...

• Why and how 'Healthy Conflict' is crucial to collaboration amongst high performing Project teams.

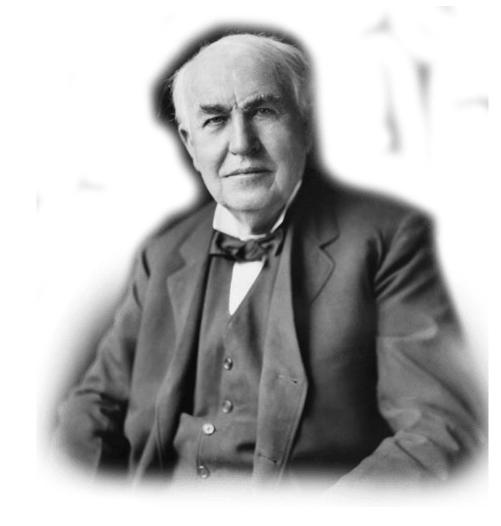


Working for Infrastructure

### First, the good news about teams (relationships)...



### <u>It's the relentless</u> - heavy lifting of small things.



"Opportunity is missed by most people because it is dressed in overalls and looks like work."

Thomas Eddison

#### Big Results are a Team Process! (Work...)



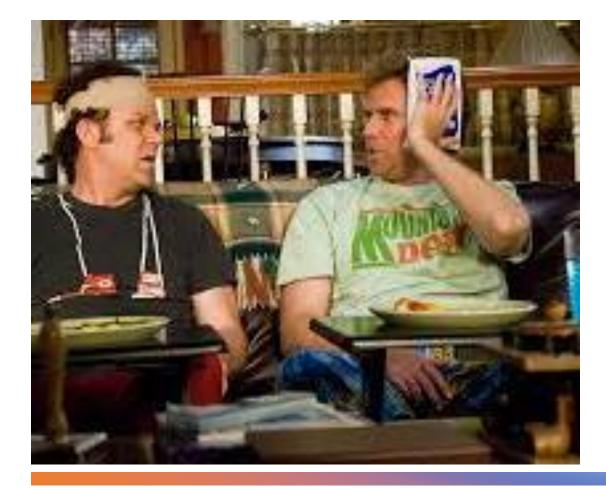




#### **Conflict Matters...**

If you're serious about the quality of your (Collaborative working) relationships you'd better get comfortable with the fact that you're going to be uncomfortable.

You WILL disagree, get emotional and fall out with each other from time to time



# When I say Conflict, you think?

## **Conflict Continuum**

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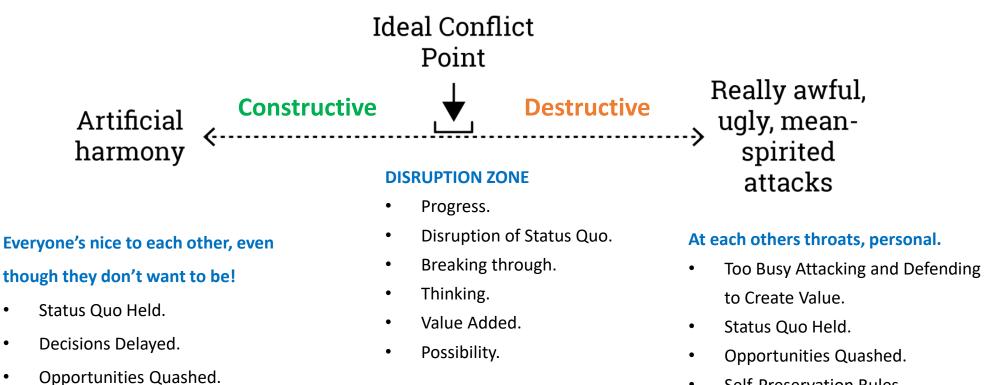
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Self-Preservation Rules.





- Self-Preservation Rules. ٠
- Decisions Delayed. ٠



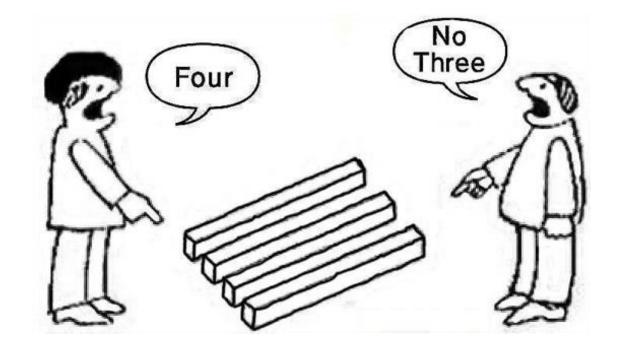
#### Conflict and its <u>Relationship</u> to Commitment...

#### (i.e. Doing what you say you will do = High Performance)



When team members are able to <u>offer</u> <u>opinions and debate ideas</u>, they will be more likely to commit to decisions that benefit the whole.

It's not necessary to achieve consensus, but **clarity** and **buy-in** are key to commitment



# Thanks for Listening.

## The Hard sell bit... See you on LinkedIn...

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