

# Hertfordshire Procurement Update

CECA Highways Maintenance Group - 15<sup>th</sup> May 2024

# 1. Hertfordshire's Highways Service

# Our network



**5,100 km**  
of carriageways



**168,000**  
gullies



**5,500 km**  
of footways & cycleways



**115,000**  
street lights

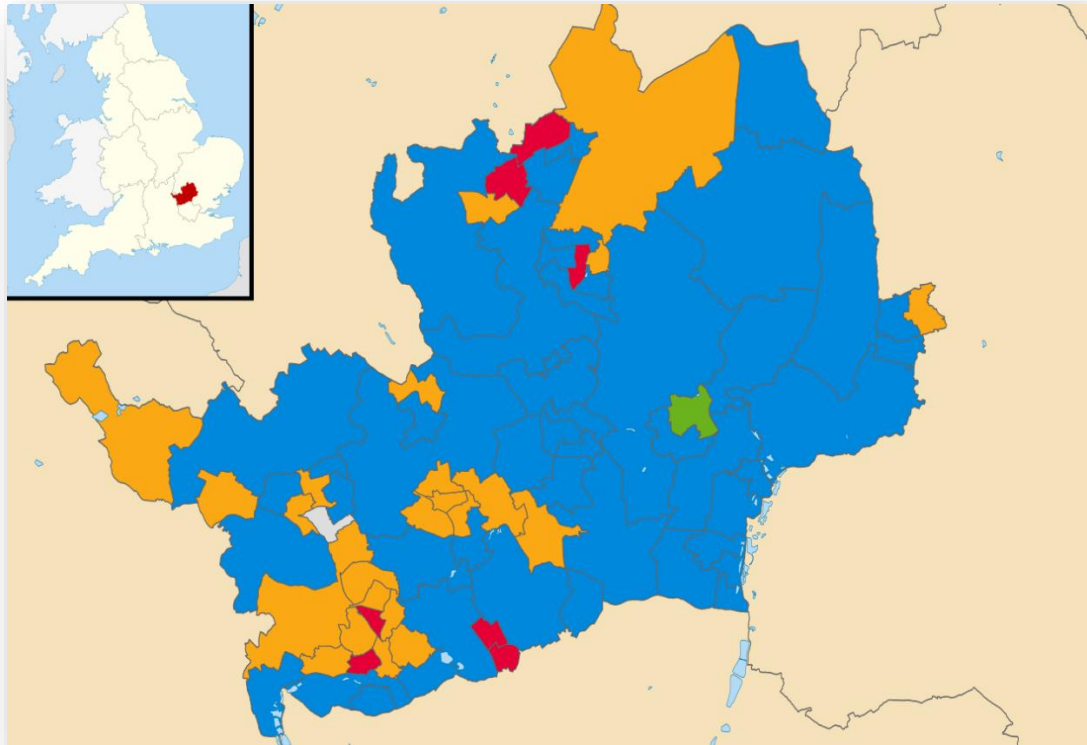


**13 million m<sup>2</sup>**  
of grass, jointly managed with Districts



## 1. Hertfordshire's Highways Service

# Our political picture



Administration:

**46 Conservative (Majority)**

Other parties:

**23 Liberal Democrat**

**7 Labour**

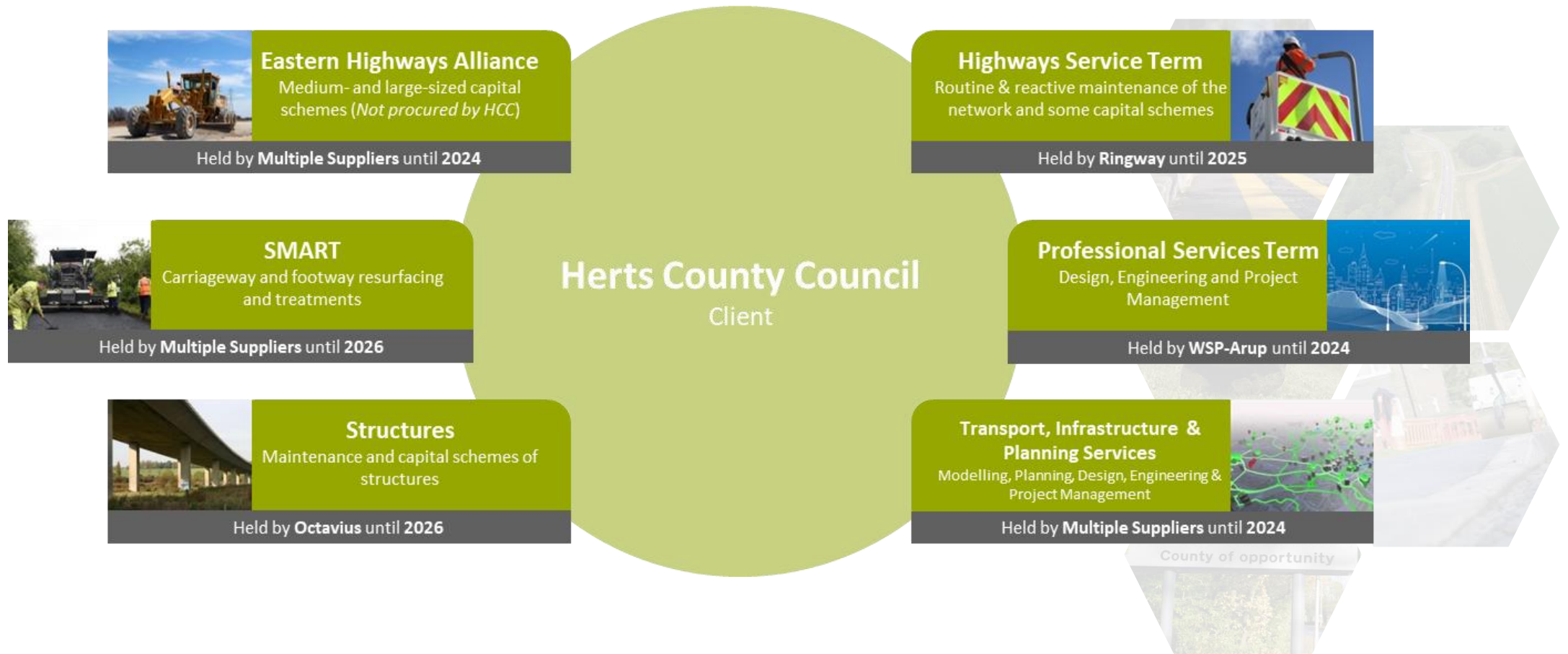
**1 Green**

**1 Independent**

County of opportunity

# 1. Hertfordshire's Highways Service

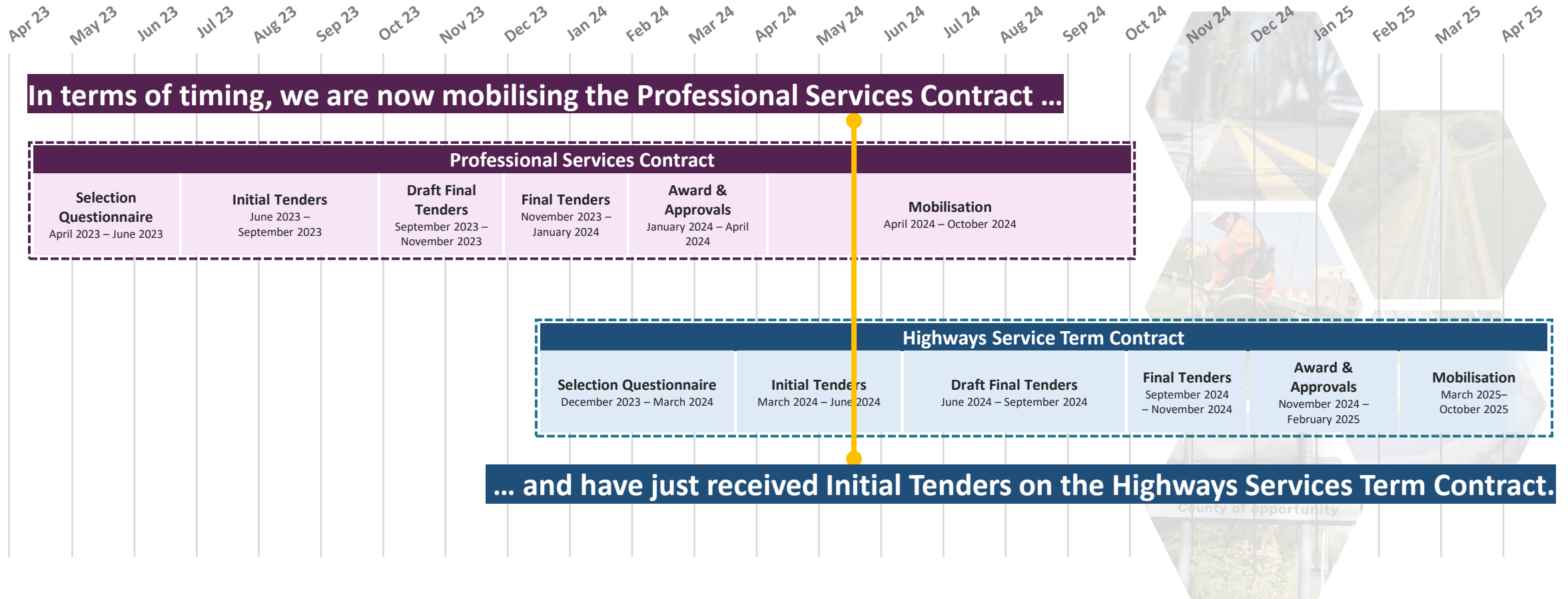
## Our main contracts



**2. Where are we with our two major procurements?**

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# The timeline



2. Where are we with our two major procurements?

## Focus on the Professional Services Contract (PSC)

### We have recently awarded our PSC to Jacobs

**We're exciting to be starting a relationship of up to 14 years with our new PSC supplier.**

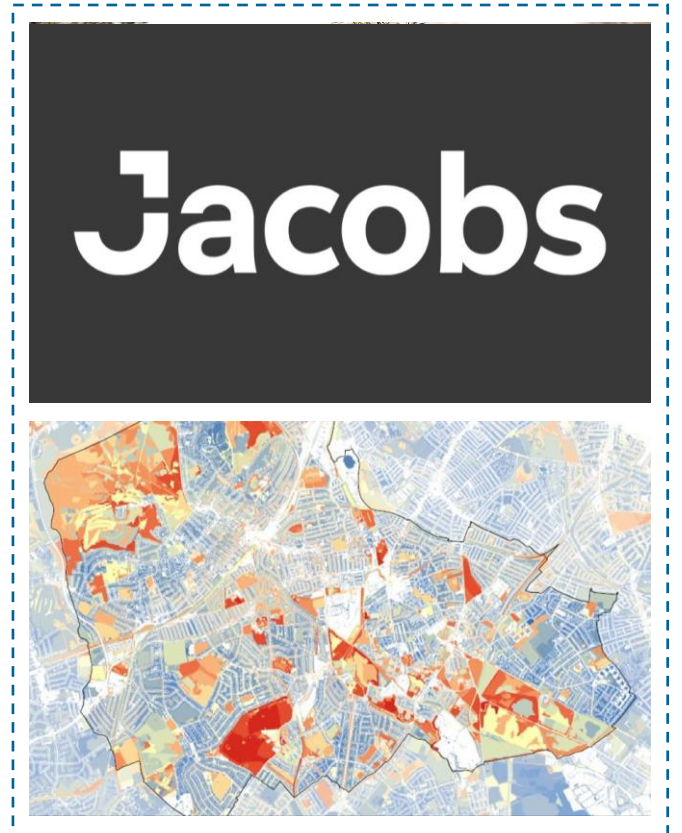
We received three excellent, highly competitive bids. Following a robust process, we announced our intention to award the contract to Jacobs in April.

**We're currently starting mobilisation of the contract.**

Although it's still early days, we are working with Jacobs and our incumbent provider, WSP-Arup, to get the contract up and running for 1<sup>st</sup> October.

**We're also excited to work together on evolving the service.**

This procurement has represented a real ability to move the service forwards in social value, sustainability, and delivery of a 'One Service' way of working and delivery model.





2. Where are we with our two major procurements?

## Focus on the Highways Services Term (HST) Contract

**We're currently part-way through our HST procurement**

**After a very competitive Selection Questionnaire, we have shortlisted to three bidders: Kier, Milestone, and Ringway.**

We were hugely impressed by the market's interest in the SQ and the quality of the responses across the piece. We're now excited to learn more about the three shortlisted bidders and their proposals.

**Bidders have recently submitted their Initial Tenders, the first stage in a collaborative process aimed at enabling all bidders to put their best foot forward.**

As with the PSC, our procurement process involves the iterative development of bids, and three rounds of negotiation aimed at enabling all three bids to get to the best point possible.

**As with the PSC, we want to secure a partner who will not just do the day job well, but also work with us and our PSC to drive the service forwards.**

To that end, the bid evaluation focuses heavily on those key areas of service evolution, including social value, sustainability, and delivery of the 'One Service' model.



# Questions



# Hertfordshire

Creating a cleaner, greener,  
healthier Hertfordshire